



# STAFF REPORT

Submitting Department: Public Works  
Submitted By: Geoffrey Sarra  
Meeting Date: December 12, 2016

**I. AGENDA ITEM TITLE:** NORTHWINDS STREET LIGHTING, ITB 17-003

**II. RECOMMENDATION:**

Please award ITB 17-003 to Brooks Berry Haynie & Associates Inc. in the amount of \$193,787.00 for installation of the Northwinds Street/Pedestrian Lighting and authorize the Mayor to execute all necessary documents.

**III. BUDGET IMPLICATIONS:**

BUDGETED ITEM: YES FISCAL IMPACT: YES  
INCLUDED IN CURRENT FY CPTL BUDGET: YES INCLUDED IN CURRENT FY OPRT. BUDGET: NO  
TOTAL PROJECT COST: \$193,787.00  
APPROPRIATIONS:

ACCOUNT TITLE/NUMBER	DOLLAR AMOUNT
Northwinds Pkwy Street/Pedestrian Lighting (30141100-541410-C1700)	\$127,178.00
Northwinds Pkwy Improvements (34041100-541410-C1620)	\$66,609.00

EXTERNAL FUNDING SOURCES:

ACCOUNT TITLE/NUMBER	DOLLAR AMOUNT
-	\$0.00
-	\$0.00

**IV. REPORT IN BRIEF:**

The award of this bid is for the installation of the Northwinds Street Lighting. The project consists of the installation of 18 street lights and 16 pedestrian lights along the recently completed portion of Northwinds Parkway. Both street lights and pedestrian lights will be LED fixtures matching what has been installed along Westside Parkway between Old Milton Parkway and Webb Bridge Road.

The project advertised for competitive bids during October and November 2016. A total of four bids were received on November 3, 2016 from the following:

- Brooks Berry Haynie & Associates, Inc. \$193,787.00
- Sunbelt Traffic LLC \$224,022.50
- American Lighting and Signalization, Inc. \$254,048.34
- JHC Corporation \$307,250.00

The apparent low bidder, Brooks Berry Haynie & Associates, Inc. , is an experienced contractor and has provided services of a similar nature on multiple projects in Georgia including Roswell Street Improvements (Marietta), Grayson Streetscape (Grayson), and Simpson Road Streetscape (Atlanta). Additionally, Brooks Berry Haynie & Associates, Inc. has worked on several traffic signal projects with the City including the intersection of Northwinds and Old Milton Parkway and signal work associated with the Encore Bridge replacement. Thus, Staff determined Brooks Berry Haynie & Associates, Inc. to be the lowest responsive and responsible bidder.

Installation of the lighting will not begin until delivery of the fixtures and poles required for this project. Once the fixtures and poles have been delivered to the site, the project is to be completed in no more than 60 days.

**V. ALTERNATIVES:**

None.

**VI. ATTACHMENTS:**

ITB 17-003 Bid Tab, ITB 17-003 (Brooks Berry Haynie & Associates)